



Health Care, Politics, and Small Business

By Cheryl Hentz, SBE Writer

This could be a landmark year in American politics, and entrepreneurs are looking to the future with a watchful eye. Though focused mainly on run-of-the-mill business issues in 2015, small business owners are watching what recent political rumblings will mean for business this year. To gauge the small business landscape, Manta's Semi-Annual Wellness Index asked small business owners to evaluate their businesses and share what issues they expect to cause concern in 2016.

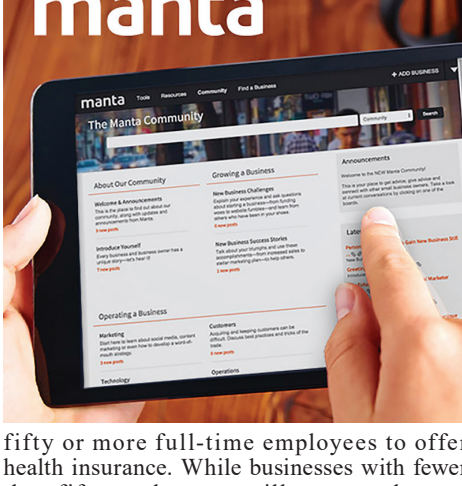
The top concerns hindering small business owners at the end of 2015 were longstanding business issues such as lack of capital (twenty-nine percent), competition (seventeen percent), lack of good employees (sixteen percent), and taxes (thirteen percent). It seemed to small business owners that public debate around minimum wage increases and healthcare reform was overblown. In fact, small business owners listed the cost of healthcare (six percent), lack of government support (six percent), and rise in minimum

wage (two percent) at the bottom of their list of concerns in 2015.

So What Issues Are Small Business Owners Monitoring in 2016?

Though they weren't fearful about breaking news and regulatory changes in 2015, small business owners are definitely keeping an eye on these trends as we move further into 2016 and closer to the presidential election. When asked which current issues could hinder their growth in 2016, an unstable global economy topped the list at twenty-nine percent, followed by quality of partnerships and vendors (twenty-five percent), healthcare costs (twenty-two percent), presidential election results (twenty percent), and rising minimum wage (eleven percent). It's evident that when the time comes, entrepreneurs will be prepared for—if not aware of—the impact these hot topics could have on their businesses.

As most readers no doubt are aware, January marked the start of a new Affordable Care Act mandate requiring companies with



fifty or more full-time employees to offer health insurance. While businesses with fewer than fifty workers are still exempt, the new mandate affects a significant portion of the small business community.

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 Click to read more

Sub-Bid Requests

Railroad Construction Company, Inc.
NYCT Furnishing and Installing Flood Protection Devices
Contract A-37612
at Various NYCT Facilities in the Borough of Manhattan

Railroad Construction Company, Inc. is preparing a bid proposal for NYCT to furnish and install various flood resistant doors, conduits and duct seals at critical rooms and manholes, stop logs/removable floor barriers and deployable flood protection devices at eight locations in the borough of Manhattan.

Bid Date: March 2, 2016 **DBE Participation Goal: 17%**

Railroad Construction Company, Inc. is seeking vendors, suppliers and subcontractors in the following categories:

- Aluminum Work
- Concrete & Concrete Reinforcement
- CPM Scheduling
- Drain and Vent Covers
- Electrical
- Fillers, Gaskets, Sealants and Caulking
- Fire Stopping
- Flood Related Specialty Items
- Glass and Glazing
- GROUTS
- Hand Rails
- Hardware
- Hazardous Material Removals
- Maintenance and Protection of Traffic
- Masonry
- Material Testing
- Misc. Metals
- Office Supplies
- Painting
- Progress Photos
- Rodent Control
- Security/Communications
- Tile - Ceramic, Granite, Mosaic
- Tile Cleaning
- Trucking
- Watertight Doors
- Watertight Marine Doors

For more information please contact Dale Errico at 973-413-1832 or DaleE@rcmail.net.
 Railroad Construction Company, Inc. is an EEO/AA Employer.

SKANSKA
 SKANSKA USA CIVIL
IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED MWBE SUBCONTRACTORS/VENDORS
Hunts Point Wastewater Treatment Plant in Bronx, New York
New York Power Authority Contract No: ES-GSN-0762

Description of project:
 The project description includes, but is not limited to, the sequenced demolition and replacement of thirteen existing centrifuges with sixteen new centrifuges including associated pipe, electric, and equipment. The work includes the installation of a temporary electrical system to support the phased installation of the equipment as well as the demolition and installation of various pumps, pipe, electrical systems, and equipment to support the new centrifuge system.

Subcontracting opportunities include but are not limited to:
 Electrical, Painting, Security Services, CPM Scheduling, Photography, Cleaning Services, Pipe Material Furnishing, Insulation, Instrumentation, etc.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com

Railroad Construction Company, Inc.
LIRR - PN - TU - Jamaica Capacity Improvements Phase I
Contract #6185

This Long Island Railroad project consists of various improvements to the Jamaica Station. Work will include a full platform replacement and substructure rehabilitation, installation of elevators, escalators and street-to-platform aluminum stairs, construction of platform level waiting rooms, translucent canopy roof system and drainage, installation of lighted signage and upgraded electrical service. Railroad Construction Company, Inc. is bidding this project as a Joint Venture with Citinella Construction.

Bid Date: March 21, 2016 **DBE Participation Goal: 17%**

We invite all MWBE's to contact us at 973-413-1832.

Railroad Construction Company, Inc. is seeking subcontractors in the following categories:

- Acoustical Insulation
- Aggregate
- Architectural Finishes
- CCTV System
- Construction Materials
- Construction Photography
- Contaminated Waste Disposal
- Demolition
- Doors & Hardware
- Electrical
- Engineering
- Environmental Consulting
- Escalator/Elevator
- Fencing
- Fire Suppression/Extinguishers
- Glass/Glazing/Silverframe
- HVAC
- Infrastructure
- Junctional Services
- Lath & Plaster
- Masonry
- Materials Testing & Inspection
- Metals
- Metal Wall Panels
- Office Facilities & Supplies
- Painting & Coating
- Pest Control
- Precast Concrete
- Railings
- Restoration
- Roofing
- Sealants/Waterproofing
- Shotcrete
- Site Security
- Structural Concrete & Reinforcement
- Survey
- Tile/Terrazzo
- Traffic Accessories
- Truck
- Traffic Control
- Trucking
- Utilities
- Welding

For more information please contact Dale Errico at 973-413-1832 or DaleE@rcmail.net
 Catherine Best at 973-413-1911 or CatherineB@rcmail.net
 Railroad Construction Company, Inc. is an EEO/AA Employer.

American Bridge
I-278 (Gowanus Expressway) Steel Repair Contract #2
48th Street to Hugh Carey Tunnel
New York Department of Transportation (NYSDOT) Contract No: D263007
Project Bid Date: Wednesday, March 2, 2016, 10:30 am Eastern Local Time
Quote/Proposal due to American Bridge Company: Monday, February 29, 2016

American Bridge Company is bidding this project as a prime contractor and is interested in receiving quotes from subcontractors, suppliers, and brokers, especially from MBE and WBE firms certified by the NYS Unified Certification Program.

The main scope of the project is miscellaneous steel and superstructure and substructure concrete repairs on I-278 (Gowanus Expressway) from 48th Street to Hugh Carey Tunnel. The following is a list of the available, but not limited to, subcontracting, fabrication, and material supply opportunities:

- Miscellaneous Structural Steel Fabrication and Repair Work
- Structural Steel Cleaning (Lead Paint) and Painting Work
- Miscellaneous Structural and Site Concrete Work
- Street and Overhead Sign Lighting and Work
- Miscellaneous HMA Paving and Subgrade Repair Work
- Bridge Expansion Joint Replacement, Repair, and Sealant Work
- Bridge Bearing Replacement and Repair Work
- Trucking and Hauling Services
- Provide MOT Setup and Devices
- Furnishing and Installation of Construction and Permanent Roadway and Overhead Signs
- Temporary and Permanent Roadway Pavement Marking Installation
- Provide Under Bridge Access and Protection System
- Miscellaneous Tree Care and Landscaping Work

This project has **12% MBE and 18% WBE** utilization goals and we would appreciate any MBE and WBE assistance in helping us meet them.

Please provide feedback to American Bridge Company if your company is interested or not interested in quoting this project.

If interested, drawings and specifications can be downloaded from the NYSDOT's website.

All quotes and future correspondence should be forwarded to Bruce Luu via email (bluu@americanbridge.net) or fax (412-631-2003). Should you have any questions or need additional information, please feel free to contact Bruce at 412-631-1047.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction from the owner (including addenda thereto) and be in compliance with all federal, state, and local laws. In the event that your firm is awarded the project, you will be required to execute our standard subcontract or material supply agreement, which is available for your review upon request. Subcontractors and structural steel fabricators will be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering into a subcontract, the cost of which should be included in your quotation.

American Bridge Company and its Affiliates are Equal Opportunity Employers.

1000 American Bridge Way • Coraopolis, PA 15108 • Tel 412-631-1000 • Fax 412-631-2003

Railroad Construction Company, Inc.
LIRR Double Track Ronkonkoma Branch Phase II
Contract #6229

This Long Island Rail Road Design Build project is being developed to provide a new track bed parallel to the existing track for 13 miles between Farmingdale and Central Islip.

Bid Date: March 24, 2016
MWBE Participation Goals
WBE: 15% MBE: 15%

We invite all MWBE's to contact us at 973-413-1911.

Railroad Construction Company, Inc. is seeking subcontractors in the following categories:

- Clearing of vegetation
- Construction of precast modular and soldier pile retaining walls
- Placement of sub-ballast layer
- Right-of-way permanent fencing
- Tandem truck hauling services
- Ready-mix concrete
- Street sweeping
- Aggregate
- Survey
- CPM schedule
- Cleaning

For more information please contact Dale Errico at 973-413-1832 or DaleE@rcmail.net
 Catherine Best at 973-413-1911 or CatherineB@rcmail.net
 Railroad Construction Company, Inc. is an EEO/AA Employer.

SKANSKA
 SKANSKA KOCH INC.
IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE
I-278 (Gowanus Expressway) Steel Repair Contract #2,
48th Street to Hugh Carey Tunnel
NYSDOT Contract No: D263007
Bid Date: March 2, 2016

Subcontracting opportunities include but are not limited to Hazmat: Written Program, Lead Containment, Disposal and Handling, Sawcutting/Concrete Demo, Concrete Placement, Safety Netting and Shields, Painting, Blast and Paint, Steel Fabrication and Repairs, Inspection: Magnetic Particles and Ultrasonic, Drainage, Engineering, Strain Gauge Monitoring, MPT, Rodent Control, and Vibration Monitoring. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com

Welcome to SMALLVILLE NORTHEAST

Decca Paving, Inc.
 Rochester, New York
 www.deccapaving.com

J. F. White Contracting Co.
 Framingham, Massachusetts
 www.jfwhite.com

Scrub Clean Maintenance
 Bronx, New York
 www.scrubcleanmaintenance.com

Jess Security & Investigation
 Bronx, New York
 www.jesssecurityservices.net

Silverite Construction Company
 Hicksville, New York
 www.silverite.com

Sessler Wrecking Inc.
 Waterloo, New York
 www.sesslerwrecking.com

Diamond Security Service
 Babylon, New York
 www.diamondsecurityservices.com

NJ&C Associates
 Carmel, New York
 www.njcassociates.com

Skanska Koch
 Carteret, New Jersey
 www.usa.skanska.com

Lammey & Giorgi, PA
 Haddon Township, New Jersey
 www.lgarch.com

GCCOM Construction Company
 College Point, New York
 www.gccom.us

Railroad Construction Company
 Paterson, New Jersey
 www.railroadconstruction.com

Admiral Staffing
 New York, New York
 www.admiralstaffinginc.com

Kiewit - Weeks - Massman
KWM
 Goethals Bridge Replacement

Goethals Bridge Replacement Project
 Port Authority of New York and New Jersey
CONSTRUCTION DBE OPPORTUNITIES

The Goethals Bridge Replacement Project is a design-build project for the Port Authority of New York & New Jersey (the Authority). The project will replace the existing Goethals Bridge which spans the Arthur Kill River on I-278 connecting Elizabeth, New Jersey, and Staten Island, New York. The existing bridge, built in the 1920s, will be replaced with a dual span and the original bridge demolished. It is anticipated that the bridge will carry approximately 14 million vehicles eastbound annually.

Kiewit-Weeks-Massman, AJV (KWM) has been selected by the Authority to design and build the new Goethals Bridge. KWM is committed to providing a world class project for the people of New York and New Jersey. As part of their mission, KWM is also committed to providing meaningful employment opportunities for hundreds of construction individuals in the region, with particular outreach to the DBE community, and desires to meet or exceed federal requirements for diversity on this important construction project. If your DBE firm would like to apply to participate in this project, please use our website as a resource, www.goethals-kwm.com.

KWM VENDOR SOLICITATION LOG

All companies that fill out a Contractors Questionnaire will be added to our Vendor Solicitation Log which KWM uses for upcoming subcontract opportunities. If you would like to fill out a Contractors Questionnaire, please go to our website and visit the "Partnering" tab.

PARTNERING OPPORTUNITIES

- Shear Stud Installation
- Miscellaneous Metals Fabrication/ Supplier
- Concrete, Curb, and Gutter Flatwork
- Carpenter Form Fabrication
- Air Monitoring
- Horizontal Drilling
- Anti-Climb Fence on New Bridge Shared Use Path
- Lumber/Crane Mat Suppliers
- Furnish/Install Guiderail
- Abatement (PCB, Lead Based Paint, Asbestos)
- Deck Coating
- Miscellaneous Electrical

Check our website for periodic updates on partnering opportunities!

MWDBE BONDING, LINES OF CREDIT, AND INSURANCE ASSISTANCE

For assistance in obtaining bonds, lines of credit, and/or insurance for this project, please visit our website or contact Anne at KWMdivcontracting@kwmjv.com for more information.

Project Office: 137 Bayway Avenue • Elizabeth, NJ 07202 • KWMdivcontracting@kwmjv.com
 Kiewit-Weeks-Massman, AJV is an Equal Opportunity Employer

SMALL BUSINESS EXCHANGE NORTHEAST
 Voice of small, emerging, diversity-owned businesses since 1984
 Call for more information: 800-800-8534

SKANSKA
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IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS
Jamaica Capacity Improvements Phase 1, Platform "F"
MTA LIRR Contract No: 6185
Bid Date: March 21, 2016

Description of project:
 Construction of the new Platform "F" at the existing Jamaica Station for the LIRR. This includes the construction of a temporary access road; excavation and grading for new track alignments; construction of new tracks 11 and 12. The access to the new platform will be from the westerly bridge structure as well as the existing AirTrain mezzanine. This contract will extend the westerly bridge structure from Platform "E" to Platform "F". In addition, this contract will tie into the existing AirTrain mezzanine which will include the installation of an elevator (one) and an escalator (one). The new Platform "F" includes minipiles, concrete, precast concrete slabs, structural steel canopy, miscellaneous metals, architectural elements, mechanical, fire protection, plumbing, and electrical.

Subcontracting opportunities include but are not limited to:
 Testing and Inspection Sub, MPT Materials, Asbestos Abatement Sub, Fill Material, Selective Demolition Sub, Track Materials, Trackwork Sub, Micropile Sub, Drilled Shaft Sub, Geotech Vibration and Monitoring Sub, Concrete Materials, Reinforcing Furnish and Installation Sub, Precast Concrete Material, Masonry Sub, Granite/Stone Sub, Miscellaneous Metals Materials, Structural Steel Material, Platform Edge Rubbing Board, Waterproofing Sub, Roofing Sub, Intumescent Fireproofing Sub, Door Materials (including SS), Curtain Wall Sub, Translucent Panel Sub, Louver Materials, Drywall Sub, Metal Panel Sub/Materials, Painting Sub, Glass and Glazing Sub, Bird Control Sub, Sign Sub, Pre-Engineered Structures, Elevator Sub, Escalator Sub, Mechanical Sub, Fire Protection Sub, Plumbing Sub, Electrical Sub.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com

TAPPAN ZEE CONSTRUCTORS, LLC
 An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities on the **NEW NY BRIDGE PROJECT**
 OWNER: NEW YORK STATE THRUWAY AUTHORITY
 Located in Westchester & Rockland Counties, New York

TZC Vendor Database
 All registered vendors will be added to the **TZC Vendor Database**, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
 Will be held by TZC with DBE firms as needed on key scopes of work where TZC will be seeking pricing from the subcontractor community. Technical Review Meetings are designed to help DBEs prepare for upcoming contract opportunities by providing summary level information on scope requirements and to address any questions. All DBEs are encouraged to register with TZC at www.TappanZeeConstructors.com to receive information on how to participate in future Technical Meetings.

Bonding, Lines of Credit, Insurance Support Services
 TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:

www.TappanZeeConstructors.com

Main Project Office: **555 White Plains Road, Suite 400 • Tarrytown, NY 10591**

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